

## UPDATE

Founded in 1992 by husband and wife team Nigel and Rosemary Skeffington, Time Technology celebrated its 10th anniversary on 19 January. Since a major restructure in 2000, Time Technology has seen growth year-on-year of 40%, achieving a turnover of £1.5m in 2002, well on its way to a targeted turnover of £5m by 2005.



## SUBJECT: WORKING IN A 24/7 WORLD

The problem has been a consistent one. Customers with multiple sites - either within the UK or overseas, or both - needing instant contact with employees and customers, no matter where they're based, to cut down telephone and travel costs.

The solution has been IBM Lotus® SameTime, which offers totally secure, real-time communication. Unlike e-mail, where you have to wait for a response, this is an instant, secure and encrypted two-way messaging solution with an immediate response. More like an electronic telephone conversation - ideal where groups are working on cases or projects in different locations and need to communicate frequently. And, because all conversations are recorded, the transcript can be referred to at any time, which is particularly important where information has to be error-free. It's certainly a major improvement to taking notes from conference calls and the inherent



misunderstandings that can occur and the savings on telephone calls alone can be expected to cover the relatively low cost of SameTime implementation.

Combine this with IBM Lotus® QuickPlace, and these groups can share and create documents relevant to the task in hand. QuickPlace integrates with existing applications (IBM Lotus Notes®, Microsoft® Office XP and Microsoft Outlook and so forth) giving users the ability to schedule meetings, manage tasks, communicate in real time, present ideas and create and edit documents using familiar tools - on and offline.

Underlaid with an IBM Lotus® Domino™ 6 server, management tasks can be greatly simplified increasing performance and uptime with tools like policies, archiving, quota management and spam filtering.

These days every expenditure must be easily cost-justified, with a quick return on investment. IBM Lotus SameTime, QuickPlace and Domino 6 offer just that. □

If you'd like more information on these or any other IBM Lotus products, call the Time Technology Sales team: 01483 863000 or email [sales@time-technology.co.uk](mailto:sales@time-technology.co.uk)

"IBM has arguably re-engineered the old Domino/Notes tandem to grow into a new enterprise role. And fronted by the much more flexible and usable Notes 6 client, the package becomes an important release. It's a must-have upgrade for any company already running the platform and a compelling alternative to the Exchange/Outlook juggernaut."

PC Magazine Review.

See overleaf for a full review of Domino 6.

## IBM HIGHLIGHTS

## IBM leads in instant messaging

IBM Lotus SameTime has become the industry leader in instant messaging with a reported 70% of all companies with standardised instant messaging now choosing Lotus SameTime.

## New General Manager for Lotus

Ambuj Goyal (right) has taken over as general manager of Lotus Software from Al Zollar who becomes general manager of IBM's iSeries group. Dr. Goyal was previously general manager of IBM's Solutions and Strategy Division.



## WebSphere Portal Express

Time Technology is now conducting trials for IBM Lotus WebSphere® Portal - Express for Windows®, a software package which enables small businesses, or departments within larger companies, to more easily deploy sophisticated employee, business partner and customer portals. More information in the next edition of OnTime.

## STOP PRESS STOP PRESS

IBM will be rebranding some of its Lotus software during the early months of 2003 to make its function more easily understood by the customer. Whereas Notes and Domino remain unchanged, QuickPlace will be known as IBM Lotus Team Workplace. SameTime for instant messaging will be known as IBM Lotus Instant Messaging and SameTime for e-meetings will be known as IBM Lotus Web Conferencing.

The portfolio isn't affected - only the names to market certain products.

# Lotus Domino™ 6

## IS IT RIGHT FOR ME?

If you are under constant pressure to deliver a service where you can provide the information your customers need '24/7', whilst keeping your costs and resources to a minimum, then very probably, yes it is.



The administration and performance power of the IBM Lotus® Domino™ 6 server makes it easier to manage the complexities of your business with robust tools (such as policies, archiving, quota management and spam filtering) which simplify management tasks and increase performance.

## KEY BENEFITS;

- Helps increase your system's availability with advanced reliability and security features.
- Saves time by letting you update your client environment centrally with low-touch deployment.
- Simplifies administration and saves time by letting you centrally manage user configurations for individuals, groups or even the entire organisation.
- Centralises directory resources for more control with less overhead.
- Reduces costs and eases administration by supporting multiple organisations and languages on one Domino server.
- Helps maximise uptime with enhancements that enable sophisticated data collection and faster server restarts.
- Helps keep your users productive and connected with improved clustering, formula engine, full-text searching, network compression and replication.
- Provides interoperability with your existing application servers, such as Domino R5 server, IBM WebSphere® server, IBM Lotus SameTime® 3server and IBM Lotus QuickPlace™ server.

Lotus Domino 6 can coexist with the systems you already have for as long as you need it to. Whether you're upgrading from an earlier Lotus Domino release or migrating from a competitive platform, Lotus Domino 6 and your existing system can work together. Key system databases, such as the Domino Directory, are designed for backward compatibility to allow Domino 6 and older Domino systems to coexist - to help facilitate a smooth upgrade. And, because Lotus Domino 6 supports standards like Native Simple Mail Transfer Protocol (SMTP), Multipurpose Internet Mail Extensions (MIME), Post Office Protocol (POP3), Lightweight Directory Access Protocol (LDAP) and Secure Sockets Layer (SSL), you don't have to implement infrastructure changes to successfully deploy Lotus Domino 6.

If Domino 6 is right for you, call the Time Technology Sales team on 01483 863000 or email: [sales@time-technology.co.uk](mailto:sales@time-technology.co.uk)  
Call us for your free Time Technology Domino 6 Briefing Document.

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>> Coming up in On Time 5, April 2003: News from Lotusphere. >>

## Real-life solutions

Case Study: **ELECTRONIC FILING SYSTEM**

Organisation: **CHR METALS; A SMALL BASE METALS ANALYST BUSINESS IN THE SOUTH OF ENGLAND**

### Business problem:

This client was a completely new business with no hardware or software. They recognised that they needed somewhere to store documents that could be easily accessed and distributed.

Their requirements included secure email, electronic filing and an ability to publish their reports to a global audience.

### Solution:

A simple Domino document library with a powerful search facility was created for internal use, which enabled them to store documents in folders. These could then be accessed from anywhere in the world as long as there was Internet connectivity. The information could be backed up and therefore kept secure.

By changing from printed reports to web-based publishing via a secure portal, with a simple search facility, clients can dial in using a subscription model to pick up records, data and other information.

### Benefits:

- Secure browser-based solution.
- One technology to solve all requirements.
- Opportunity to provide subscription-based solution for customers dispensing with the need for producing and administering printed reports.
- Flexibility to expand range of products.
- No shared folders and easy back-up mechanism.
- Solution can be hosted so no reboot worries when abroad.

"The solution provided is robust, simple and very reliable. Wherever we can get on to the Internet, we can run all aspects of the business."

For more information on document management, visit:  
[www.time-technology.co.uk/business\\_solutions](http://www.time-technology.co.uk/business_solutions)

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